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Self-motivated staffing professional with 15+ years' experience building teams. Recruited for: Google, YouTube, CISCO, Tandem, Phillips Semi, Compaq, HP, Oracle, Apple, On Command Video, Freerate, Telocity, DirectTV, Phillips Multimedia, MCI, Yahoo, OpenWave, Hotmail, and others.

PROFESSIONAL EXPERIENCE

Cognizant/Apple **Sr. Recruiter (Contract)** Nov 2012 – Present
Working onsite at Apple. This is a short term contract opportunity. Recruiting Java Leads, Java Developers, FatWire Architect, ExtJS developers and DevOps Engineers.

Intel Media **Sr. Recruiter/Sourcing Lead (Contract)** May 2012 – Nov 2012

- Partnered with 7 hiring managers and directors under leadership of GM Intel Media to provide advice and coaching to attract not just skilled but passionate managers and candidates for Intel.
- **Recruiting Cloud Developers with AWS, EC2, MongoDB, Scala, Cassandra and No-SQL. Recruited MongoDB DBA. Recruited Cloud Operations Architect. Recruiting Web Analytics and SEO developers.**
- Recruiting audio DSP engineers, program managers, Software Engineers with Java, eCommerce Sales Manager, Channel Business Manager, Content Operations Program Manager.
- Building the Release Engineering team from ground up.
- Recruiting hard to fill positions in Revenue, Collections and Billing for Intel Media CFO.
- Recruited Head of Business Development from Media industry.

Mobile Tech Resources **Technical Recruiter** Oct 2011 - Apr 2012
MobileTech Solutions is a Recruiting Agency in Cupertino. Working with multiple startups. Recruiting Web developers with Java, PHP, Javascript, CSS, jQuery and Jquery. Recruited Ruby on Rails developers. Recruited iPhone and Android developers.

Google/YouTube **Sr. Recruiter and Sourcing Lead (Contract)** Oct 2010 – Sep 2011

- Partnered with 7 hiring managers – actively listened to job requirements, provided advice and coaching, and developed strong client and candidate relationships.
- Received 100% personal score on Candidate Satisfaction Survey in January 2011. Survey given to all candidates interviewed in last three months to evaluate satisfaction with Google hiring process and individual recruiting staff. Survey conducted by third-party PopVox.
- Had a requisition load of 30-40 positions at one time. Filled every job order given and had highest resume-to-interview ratio among recruiting staff. One of Google's top recruiters of 200+ recruiters.
- Called "Recruiting machine" by immediate supervisor Grant Rose.
- Hired 100+ candidates in 12 months by closing 10 candidates per month while navigating Google's elaborate, high urgency, and large volume hiring process. Closed the first candidate in the first two weeks which has never been done at YouTube; usually recruiters take 1-3 months until first hire.

Technical Recruiting for various types of positions and levels including:

- Technical Leads (Video Platform, Java)
- Backend Engineers (Java, C++ Developers)
- iPhone and Android developers
- Front End Software Engineers (JavaScript, AJAX, CSS)
- Product Managers (Video, Voice, etc.)
- Video Engineers, Network Engineer Design, and many more
- Recruited Embedded Systems Developers for GoogleTV with C++, TCP/IP and Linux kernel

Lead Global Recruiting for YouTube's Partner Solutions group.

- Recruited Sales, Account, and Product Management staff for Europe (Zurich, Munich, London, Italy), Asia (Singapore, Tokyo, India), and USA. Led a team of global recruiters, sourcers, and recruiting coordinators in Tokyo, India and US.
- Dynamic problem solver to help YouTube global expansion, mentoring local recruiters/solving road blocks, worked across time-zones, pulled top candidates from MNCs and coordinating phone screens, video conferences and even putting travel arrangements on personal credit card to get things to happen.

Executive Recruiting Spent 4 months doing executive level recruiting including:

- Recruited Senior Director of Technical Solutions - generating 200+ passive leads through personal network, LinkedIn, and social media. Outperformed the retained search firm hired to fill this position and saved YouTube \$100,000.
- Recruited Director of Engineering, Director of Network Operations, and Product Managers for Google TV and Google Fiber.

ConsAid, Inc.

Director of Recruiting

Feb 2005 – Oct 2010

- Managing 10 recruiters and 2 business development.
- Recruited 150+ people in 1 year. Responsible for 10 million in revenue.
- Managed and trained recruiters on social media and sourcing strategies.
- Recruited for multiple well-funded startups to mid-sized Silicon Valley companies.
- Responsibilities included researching and marketing to potential clients to generate new business accounts. Sourcing thru networking, cold calls, job fairs, referrals and internet resources to identify qualified professionals for Sr. level opportunities as Director of Engineering, Marketing, and Sales and VP and CFOs for high tech/networking/Telecom companies.

Sr. Recruiter/Business Development Manager

Jan 2000 – Jan 2005

- Managed all Sales, Recruiting, and Employee Relation functions in the company. Established and developed strong relationships with key companies in Silicon Valley as client accounts.
- Recruited Directors of Marketing, Directors of Engineering, VP Engineering, Directors of Customer Support, Software Engineers, QA Managers, and support staff (e.g., QA engineer, technical writing, technical support, release engineers).

Technical Recruiter/Account Manager

Nov 1995 – Dec 2000

- Researched and developed potential clients through cold calling and using Internet. Interfaced with the client managers and team leads to create job requisitions collaboratively. Created numerous long term relationships with both Fortune 500 and startup companies in the Bay Area.
- Responsibilities included recruitment, establishment of new accounts, contract and salary negotiations, relocation, billing, and maintenance of positive client (company and candidate) relationships. Managed web recruiting, resume flow, job fairs, and interview process. Aggressively sourced and recruited QA, IT, technical writers, web developers and networking professionals.

Lloyd Ritter Consulting

May 1995 – Oct 1995

Account Executive/Recruiter

Lloyd Ritter is a well-established, prestigious software and hardware consulting firm focused on high end, technical contract staffing services. I was senior member of IT contract staffing team.

- Responsible for building relationships with hiring managers in order to generate job orders.

- Identified new Client companies. Promoted contract recruiting services through cold calling and networking. Signed new contracts with several high profile accounts
- Successfully placed 4 contractors in my first month of employment.
- Recruited Embedded Software developers and Hardware Engineers
- Full responsibility for recruiting the best candidates for the position, coordinating the interview process, and reference checks.

WinSoft, Corp.
Inside Sales / Account Manager

April 1991 – May 1995

EDUCATION

Certified Professional In Human Resources (PHR). AIRS Recruiter Training Google/Boolean search
Certificate in Marketing, U.C. Berkeley

MA, University of Meerut, India, Top Merit Scholarship

BA, University of Meerut, India, Topped in the college.